

# RevSpring Predict™

Propensity to Pay Scores



Most patients have good intentions when it comes to paying their healthcare bills. However, because healthcare costs are typically unpredictable for the consumer, patients often struggle to pay in full and on time. RevSpring Predict™ takes that guesswork out of healthcare billing for the provider, and for the patient.

Unlike credit score-based models that can be invasive and less inclusive of your whole patient base, RevSpring Predict uses a broader blend of demographic data and more dynamic modeling techniques designed to increase the precision of the insight. As a result, providers can have more confidence that they are matching the best payment option to the needs of the patient at the right time.

RevSpring Predict achieves a higher standard of precision than other predictive models because it uses more human context, including behavioral characteristics, the stage of the patient in their healthcare journey, and more. Through iterative modeling and machine learning techniques, RevSpring uses science to create a more flexible and compassionate payment experience for the patient. That ultimately increases patient loyalty, satisfaction, and payments.

## Features

- **Calculates payment propensity based on patient history and ability to pay**
- **Uses iterative modeling and machine learning techniques**
- **Presents accurate outcomes**

## Results

- **Precise scoring** using behavioral data
- **The right payment option presented on the first statement** based on our proprietary algorithm
- **Applicable statement messaging and communication strategies** to garner the best payment results
- **Better fulfillment** of patient financial obligations

